



Harmony Road Music & Art Rentals

- Bow, Rosin & Case included with rental
- Free "Size-Up"
- Rent to Own: (policy is on the back page, Reference #5)
 - (1) Violin/Viola 30 months of rent without any length of break.
 - (2) Cello 36 months of rent without any length of break.
- Flexible payment options
- Maintenance Plan (optional)
 - \$5/month for accidental damage, theft (with police report), replacement strings and bows.
 - *Strings should be purchased separately.*

***Maintenance Plan (Optional) : ADD \$5.00/mo.**

	Violin or Viola (All Sizes)		Cello (All Sizes)	
	Used	New (private lessons)	Used	New
Base Rate	\$ 20.00	\$ 24.00	\$40.00	\$45.00
Semi-Annual 6mo. (One month free)	\$100.00	\$120.00	\$200.00	\$225.00
School Year 10mo. (Two month free)	\$160.00	\$192.00	\$320.00	\$360.00
Annual 12mo. (Three months Free)	\$180.00	\$216.00	\$360.00	\$405.00

*Renter shall pay a rental fee plus applicable taxes (6%).

Accessories	Base Price	Price w/ Tax
Cello Endpin Rest	\$14.00	\$14.84
Mini Rosin Dark	\$2.00	\$2.12
Hill Violin Rosin Dark	\$16.00	\$16.96
Everest Shoulder Rest color	\$20.99	\$22.25
Artino Shoulder Rest	\$17.50	\$18.55
Kun Violin Shoulder Rest	\$28.00	\$29.68
Kun Viola Shoulder Rest	\$32.00	\$33.92
Intelli 204 Metro/tuner	\$29.99	\$31.79
Seiko quartz metronome	\$30.00	\$31.80
Violin Dominant String Set	\$61.99	\$65.71
Violin Tonica String Set	\$54.99	\$58.29
Viola Tonica String Set	\$80.00	\$84.80

1. CHECK ONE	<input type="checkbox"/> Renewal <input type="checkbox"/> New Request for Rental
2. Student's Name	
3. School	
4. Parent's Name	
5. Parent's Home Address	
6. Parent's Primary Number	
7. Parent's Email (Please Print)	

8. Size_VN&Cello	1/16	1/10	1/8	1/4	3/4	1/2	4/4	Credit Card Information *Must fill out.	
Size_VA	12"	13"	14"	15"	15.5"	16"		If account is past due more than 30 days, credit card information below will be automatically billed without notice.	
9. Brand								17. M/C, VISA, DISC., AMEX #	
10. Serial								18. Expiration Date (mm/yy)	
11. Cost of Rental	\$							19. Card Holder's Name	
12. Sales Tax	\$							20. Card Holder's Signature	
13. Insurance	\$ 5.00/ \$10.00 (Cello only) Yes / No								
14. Accessories	\$								
15. Total	\$								
16. Expiration Date									

Signature required: I understand and agree to the rental agreement of Harmony Road. I accept complete responsibility for all charges and fees that may occur.

22. Parent Sign Here		23. Date	
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"Copy of the Driver's License is required"

**INSTRUMENT RENTAL (RENT-TO-OWN) AGREEMENT
HARMONY ROAD MUSIC & ART SCHOOL 703.543.6500**

THIS AGREEMENT IS MADE ON _____/_____/_____ between _____ (the "Renter"), and Harmony Road Music & Art School (the "Shop") whose notice address is 5702 Pickwick Rd. Centreville, VA 20121 and contact phone number is 571.543.6500.

Shop hereby rents to Renter, and Renter hereby rent from Shop the property described in *INSTRUMENT DESCRIPTION* with the following terms and conditions:

1. TERM. This Rental Agreement begins on _____/_____/_____ and minimum rental term is 1 month. 1st payment will be pro-rated and paid on rental day. Renter may return the instrument with original condition with all parts and accessories any time after minimum rental period. If the instrument becomes non working order and it is not by negligence of user Shop will repair (not replace unless necessary) the instrument during the rental term. Strings are checked before rental and changes after rental date are customer's responsibility. If renter wants to rent 30days only from the date of rent renter need to notify shop on the date of rent. The contract will not be extended unless 2nd month is paid in full in case of renter wanted only 30days initially.

2. RENTAL FEE. Renter shall pay Shop a monthly rental fee of \$ _____, plus applicable taxes which the **first is due on** _____/_____/_____, and the others on the same date of each month thereafter. Any payments received after 15 days from this date will subject to fixed late fee of \$3.00 each month until balance is paid off. Rental payments shall be made at the address of Shop noted above or at such place as Shop notifies Renter. Renter shall notify to Shop when the address, credit card /bank account information and/or contact number changes within as soon as possible to avoid late fees. Monthly Rental Payments will continue to be charged for each month until the Instrument is properly returned. No pro-ration shall be made for Rental Payments based on the day of return. Shop has no obligation to contact Renter regarding the return of the Instrument.

3. DAMAGE WAIVER PLAN. Renter want ____, do not want__ damage waivers plan: Renter shall pay a fee of \$5.00 per month with rental fee. By selecting this option renter shall not be responsible to the damage caused by accident, theft and fire. Shop shall bear the expenses of all necessary repairs. Damage must be reported in 72 hours. If renter has any over 60 day past due balance the damage will not be covered. **If renter does not want to choose this option and damage has been made to the instrument during the rental period, renter will be responsible for all the repair cost up to the cost of the instrument from the repair shop (authorized by the shop) plus the additional fee for its lost value determined by the Shop. This plan does not cover any lost, damages by abuse, heat damages from storing in cars, mouthpiece and string breakages. Fire and theft require a Police Report showing fire damages or forced entry within 72 hours of the loss. If renter wants to add this option after contract date, renter should show the instrument to prove no damages are made to the instrument.**

4. DEFAULT If account is past due by 90 days all rental equity is forfeited and full price of instrument plus unpaid fees become due and may be submitted to 3rd party for collection. \$50 reposition fee, a 30% third party debt collection fee and \$15 3rd party administration fee plus any other court costs and/or legal fees as permitted by law. If renter returns the instrument in original condition renter will still be responsible for unpaid fees. Reporting information changes including but not limited to credit card, address, email, and phone numbers are renter's responsibility and non reported changes or not receiving bills for any reason will not waive any legal responsibility. If renter makes engravings or unrecoverable alteration without shop's consent on the instrument renter must buy the instrument with purchase option.

5. PURCHASE OPTION. Renter shall have the option to purchase the rented Instrument (must be the same one if rented new one). The purchase price will be **Manufacturer's Suggested Retail Price. 20% discount within 1 year and 10% discount within 2 years from the date of rent will be applied. 80% of string instrument rental fees (No tax and damage waiver) will be applied to the purchase. The rented instrument can be owned after 30 months of continuous rent for violin/viola and 36 months for cello. Any break, such as returning and re-renting the instrument in despite of any length of time in between will automatically forfeit the accumulated credit.** *Free promotional months will not be accumulated to the credit. *This option shall not be combined with instrument trade-in, other instrument rentals. *Exercising this option is renter's choice and shop has no obligation to notify renter when the rental equity reached the instrument price and credit that exceeds instrument price will have no cash value and shall be used as store credit only.

6. INSTRUMENT EXCHANGE. Instrument can only be exchanged if the instrument is not repairable or for size changes. If the instrument is exchanged by other than these reasons, the purchase option of this rental agreement will be automatically forfeited. In that case, Renter may reserve the right to exercise his or her purchase option in the future, but only those payments made to the new instruments will be applied to the purchase of the instrument. Rental instruments are student grade and quality of tone is not guaranteed and shop may decline to exchange.

7. TITLE. Shop owns the instrument until renter makes all rental and other payments required to pay off under this Agreement or exercises renter's early purchase option. If renter declares bankruptcy, shop retains title, and the instrument must be returned to us immediately. Renter does not have the right to keep the instrument if renter does not make all of the payments necessary for ownership.

8. INSTRUMENT LOCATION. Renter must not move the instrument from the address shown in this Agreement without our written consent. Renter must not sell, pawn, dispose of or pledge the instrument as security while this Agreement is in effect. Note: Do not leave

the instrument in school if renter wishes to cancel this Agreement. Renter remains liable under this Agreement unless renter have received a return receipt from us. Renter's school is not a party to this transaction

9. CREDIT AND COLLECTIONS. Renter agrees to allow us to obtain a personal credit report at any time during this Agreement. Renter agrees to allow us or our agents and assigns, including debt collectors, to contact renter via telephone, text message or e-mail, directly or by using a dialer, automatic telephone dialing system, interactive voice recognition system, or artificial or prerecorded voice or message, at any number or e-mail renter have given us or that we have on file (whether home, cell, or mobile service), even if renter is charged for the call or e-mail service. Renter expressly agrees to be contacted via such automated calls.

10. Governing Law. This agreement shall be governed by and construed in accordance with the laws of the State of Virginia.

11. INSTRUMENT DESCRIPTION. The value of **used instrument** will be **80%** of new instrument unless specified. **Used Value (used inst. Only) \$ _____**

Instrument	
Size	
Make and Model	
Serial No.	
New Instrument Price (MSRP)	

Rental Instrument Updates (required when exchange instruments)
Fill out the information of replaced instruments.
Please read Article 6. before sign for instrument exchange.

Date	
MSRP or New Price	
Used Value 80% of new if not specified (used only)	
Replaced model	
Serial of # of replaced one	
Condition (New/Used)	
Renter's Signature	

Rental Price Updates (required when new rental fee and damage waiver fee of new are different from older instrument) **I acknowledge that exchanged instrument has different rental and insurance rate and will pay new amount indicated below from next payment from exchanged date.**

Date _____

New Rental Fee: _____

New Insurance Fee: _____

Please read sign below when return the instrument.

I acknowledge that by returning the instrument I will lose the rent to own equity from all the previous payment.

Date of Return: _____/_____/20_____

Renter's Signature: _____

By signing this agreement, I acknowledge that I have read and fully understand and accept the all conditions and terms of this agreement.

Accepted by _____ **Date** _____/_____/_____